

**MINUTES OF THE  
JOHNSON CITY ENERGY AUTHORITY  
D/B/A  
BRIGHTRIDGE**

Special Called Meeting  
July 16, 2019

PRESENT: Dan Brant  
Jenny Brock  
Joe Grandy  
B. J. King  
Hal Knight  
James Smith  
Robert Thomas  
Guy Wilson  
Jeffrey R. Dykes, Chief Executive Officer  
Brian Bolling, CPA, Chief Financial Officer and Chief Customer Officer  
Mark Eades, Chief Engineering and Technology Officer  
Eric Egan, Chief Data Officer  
Stacy Evans, Chief Broadband Officer  
Rodney Metcalf, Chief Operations Officer  
Angela Shrewsbury, Energy Services/Marketing Manager  
Tim Whaley, Director of Public and Governmental Affairs

ABSENT: Connie Crouch, Human Resources Manager  
Brian Ellis, Service Department Manager  
Donnie Hall, Safety/Environmental Manager  
David Spinnato, Physical Plant/Warehouse Manager  
Tiphonie Watson, Customer Support Manager  
Stephen M. Darden, Attorney

Chairman B. J. King called the meeting to order. She announced that Item No. 4 would be included in Item No. 2 on the Agenda.

Mr. Grandy delivered the report of the Finance, Audit, Rate and Budget Committee. The Committee had met in a workshop setting on June 27, 2019 to review the Fiscal Year 2019-20 operating and capital outlay budgets for the Broadband Division. Upon motion of Mr. Grandy, on behalf of the Committee, the Board adopted the FY 2019-20 Broadband Division operating and capital outlay budgets as presented, including the request to modify wireless residential internet product pricing, the request to add a 500Mb residential fiber internet product, and the request to establish pricing for residential IPTV video products contained in Agenda Item No. 4. The motion carried

unanimously. Memos establishing and modifying said products and pricing are attached as Collective Exhibit "A" to these minutes.

Upon motion of Ms. Brock, seconded by Mr. Thomas, the Board approved the following items on the Broadband Consent Agenda:

(a) The purchase of one new Altec AT37G Aerial Device (small bucket truck) in the amount of \$124,320.00 purchased through the National Joint Powers Alliance purchasing consortium, with delivery expected in late June, 2020.

(b) The low bid of Gbar in the total amount of \$306,934.89 for 3 Cabinets, Distribution 576/864 Fiber (\$22,095.69); 40 Splitters, 1X64 (\$33,898.40); and 20 Cabinets, Distribution 864 Fiber (\$250,940.80).

The motion carried unanimously.

CEO Jeff Dykes advised Board members that U. S. Senator Marsha Blackburn will visit BrightRidge on Saturday, July 27, 2019, from 10:30 to 11:15 AM to discuss the company's broadband and wireless initiatives. He will provide the Board with additional information regarding her itinerary as it is obtained.

Broadband Officer Stacy Evans advised the Board that the broadband/wireless program now had approximately 145 customers. Daily scheduled installs have been increased from a maximum of four to eight per day. Broadband and telephone services are now available to all Phase I fiber customers in Johnson City. Fifty-seven of 162 available video channels are now ready and the majority of available music channels are ready, and once these aspects are completed, a full-blown marketing campaign will begin. The gig product is at this time selling better than marketing projections. Commercial sales are likewise continuing to do well. Mr. Evans reported that customer feedback has been extremely positive to date.

A brief discussion ensued regarding the company's newly-purchased electric vehicle. Mr. Dykes will notify Board members of the date and time for a ribbon-cutting ceremony at the Gray fossil site for newly-installed electric vehicle charging stations at that site.

There being no further business, the meeting was adjourned.